

DEN Networks Limited
CIN: 192490DL2007PLC165673

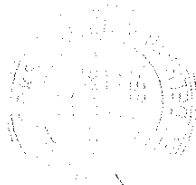
Registered Office: 236, Okhla Industrial Estate, Phase-III, New Delhi - 110020
FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH, 2015

| Particulars | Consolidated | | | | Stand-alone | | | |
|--|---|--------------------------------------|------------------------------------|---------------------------------|--------------------------------------|---|---------------------------------|---------------------------------|
| | Quarter ended 31.03.2015 (Audited) (See note 3) | Quarter ended 31.12.2014 (Unaudited) | Quarter ended 31.03.2014 (Audited) | Year ended 31.03.2015 (Audited) | Quarter ended 31.12.2014 (Unaudited) | Quarter ended 31.03.2014 (Audited) (See note 3) | Year ended 31.03.2015 (Audited) | Year ended 31.03.2014 (Audited) |
| Part-I | | | | | | | | |
| 1. Total Revenue | 27,030 | 26,881 | 30,186 | 112,964 | 17,933 | 24,050 | 84,663 | 86,674 |
| (a) Income from operations | 26,166 | 26,356 | 29,578 | 111,270 | 17,554 | 22,711 | 81,732 | 73,887 |
| (b) Other operating income | 864 | 525 | 508 | 1,694 | 379 | 1,339 | 2,931 | 12,787 |
| 2. Expenses | 32,370 | 31,674 | 76,918 | 122,218 | 27,160 | 21,443 | 98,063 | 85,758 |
| (a) Content cost | 13,913 | 11,006 | 10,085 | 46,432 | 8,347 | 5,132 | 24,705 | 18,375 |
| (b) Placement fees | 679 | 886 | 128 | 1,792 | 1,500 | 4,984 | 20,956 | 20,318 |
| (c) Subscription share/ charges | 113 | - | 3,488 | 6,391 | 1,416 | 5,630 | 11,331 | 6,378 |
| (d) Employee benefits expense | 3,012 | 3,529 | 2,585 | 11,070 | 1,607 | 1,324 | 6,122 | 5,009 |
| (e) Cost of traded items | 10 | 126 | 331 | 278 | 278 | 1,084 | 2,751 | 12,440 |
| (f) Depreciation and amortisation expenses | 4,743 | 4,621 | 4,050 | 16,585 | 2,827 | 14,740 | 10,856 | 8,521 |
| (g) Other expenses | 9,900 | 12,332 | 6,840 | 37,140 | 5,694 | 1,286 | 21,342 | 14,757 |
| 3. Profit / (loss) from operations before other income, finance costs and exceptional items (1-2) | (5,340) | (4,793) | 3,268 | (9,354) | (3,210) | 2,118 | (13,405) | 876 |
| 4. Other income | 2,286 | 2,384 | 2,382 | 8,782 | 2,610 | 2,594 | 9,584 | 6,988 |
| 5. Profit / (loss) before finance costs and exceptional items (3+4) | (3,054) | (2,409) | 5,650 | (672) | (600) | 4,712 | (3,722) | 7,864 |
| 6. Finance costs | 1,637 | 2,341 | 1,903 | 8,230 | 2,159 | 1,939 | 7,555 | 8,280 |
| 7. Profit / (loss) after finance costs but before exceptional items (5-6) | (4,691) | (4,750) | 3,747 | (8,802) | (2,759) | 2,773 | (11,377) | (416) |
| 8. Exceptional expense - Loss on sale of investment | - | - | 175 | 1,101 | - | - | - | - |
| 9. Profit / (loss) from ordinary activities before tax (7-8) | (4,691) | (4,750) | 3,572 | (8,802) | (2,759) | 2,773 | (11,377) | (416) |
| 10. Tax expense | 1,424 | 818 | 2,051 | 3,362 | (41) | 768 | (296) | (933) |
| 11. Net profit / (loss) from ordinary activities after tax (9-10) | (6,115) | (5,568) | 1,521 | (12,164) | (2,718) | 2,005 | (11,081) | 517 |
| 12. Share of minority interest | 93 | 682 | 516 | 2,237 | - | - | - | - |
| 13. Net profit / (loss) (11-12) | (6,208) | (6,250) | 1,005 | (14,401) | (2,718) | 2,005 | (11,081) | 517 |
| 14. Paid-up Equity Share Capital (Face value Rs. 10/-) | 17,820 | 17,820 | 17,820 | 17,820 | 17,820 | 17,820 | 17,820 | 17,820 |
| 15. Reserves (Net of accumulated losses) | - | - | - | 153,167 | - | - | 147,094 | 186,287 |
| 16. EPS (Not annualised) | (3.48) | (3.51) | 0.62 | (5.08) | (1.53) | 1.24 | (6.22) | 0.32 |
| (a) Basic EPS before and after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised) | (3.48) | (3.51) | 0.62 | (5.08) | (1.53) | 1.24 | (6.22) | 0.32 |
| (b) Diluted EPS before and after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised) | (3.48) | (3.51) | 0.62 | (5.08) | (1.53) | 1.24 | (6.22) | 0.32 |

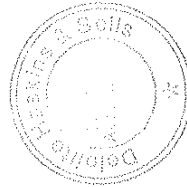


[Handwritten signature]

| Particulars | Consolidated | | | | Stand-alone | | | |
|--|-----------------------------|-----------------------------|--------------------------|--------------------------|-----------------------------|-----------------------------|--------------------------|--------------------------|
| | Quarter ended 31.03.2015 | Quarter ended 31.12.2014 | Year ended 31.03.2015 | Year ended 31.03.2014 | Quarter ended 31.12.2014 | Quarter ended 31.03.2014 | Year ended 31.03.2015 | Year ended 31.03.2014 |
| Part-II - Select Information | | | | | | | | |
| A Particulars of shareholding | | | | | | | | |
| 1. Aggregate of Public shareholding | | | | | | | | |
| (a) Number of Shares | 106,839,386 | 106,839,386 | 106,839,386 | 106,839,386 | 106,839,386 | 106,839,386 | 106,839,386 | 106,839,386 |
| (b) Percentage of Shareholding | 59.95 | 59.95 | 59.95 | 59.95 | 59.95 | 59.95 | 59.95 | 59.95 |
| (c) Face Value per share (Rs.) | Rs. 10/- | Rs. 10/- | Rs. 10/- | Rs. 10/- | Rs. 10/- | Rs. 10/- | Rs. 10/- | Rs. 10/- |
| 2. Promoter's and promoter group Shareholding | | | | | | | | |
| a) Pledged/Encumbered | | | | | | | | |
| - Number of shares | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| b) Non-encumbered | | | | | | | | |
| - Number of shares | 71,360,420 | 71,360,420 | 71,360,420 | 71,360,420 | 71,360,420 | 71,360,420 | 71,360,420 | 71,360,420 |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| - Percentage of shares (as a % of the total share capital of the company) | 40.05 | 40.05 | 40.05 | 40.05 | 40.05 | 40.05 | 40.05 | 40.05 |
| B INVESTOR COMPLAINTS | | | | | | | | |
| Quarter ended 31.03.2015 | | | | | | | | |
| - Pending at the beginning of the quarter | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| - Received during the quarter | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| - Disposed of during the quarter | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| - Remaining unresolved at the end of the quarter | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |



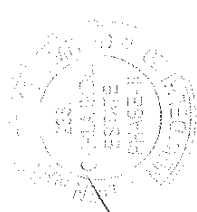
[Handwritten signature]



Segmentwise Revenue, Results and Capital Employed for the quarter and year ended 31 March, 2015.

Broadband business segment has met the threshold criteria of 10% during the quarter therefore Management has shown this as separate segment in standalone financial results. Further during the year, the Group, through one of its wholly owned subsidiary, has participated in Indian Super League (ISL) of Soccer and has been awarded the rights for the "home town, Delhi". The initiative gives unparalleled opportunity to establish the "DEN Brand" and pave the way in expanding its presence in digital cable and broadband. The same has also been considered as separate reportable business segment in the consolidated financial results.

| Particulars | Consolidated | | | Standalone | | | | |
|---|---------------------------------------|--------------------------------------|------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|---------------------------------|---------------------------------|
| | Quarter ended 31.03.2015 (See note 3) | Quarter ended 31.12.2014 (Unaudited) | Quarter ended 31.03.2014 (Audited) | Quarter ended 31.03.2015 (See note 3) | Quarter ended 31.12.2014 (Unaudited) | Quarter ended 31.03.2014 (See note 3) | Year ended 31.03.2015 (Audited) | Year ended 31.03.2014 (Audited) |
| Segment Revenue (a to c) | | | | | | | | |
| (a) Cable Distribution Network | 26,688 | 25,855 | 111,346 | 20,791 | 17,716 | 23,955 | 83,853 | 86,320 |
| (b) Broadband | 343 | 217 | 810 | 343 | 217 | 95 | 810 | 354 |
| (c) Soccer | (1) | 809 | - | - | - | - | - | - |
| Total | 27,030 | 26,881 | 112,964 | 21,134 | 17,933 | 24,050 | 84,663 | 86,674 |
| Other unallocable revenue | 2,286 | 2,384 | 8,782 | 2,493 | 2,610 | 2,594 | 9,684 | 6,988 |
| Total Revenue | 29,316 | 29,265 | 121,746 | 23,627 | 20,543 | 26,644 | 94,347 | 93,662 |
| Segment Results (a to c) | | | | | | | | |
| Profit (Loss) before tax and finance cost from each segment | | | | | | | | |
| (a) Cable Distribution Network | (3,567) | (43) | (43) | (4,481) | (2,016) | 2,270 | (8,701) | 1,057 |
| (b) Broadband | (1,546) | (1,229) | (4,706) | (1,546) | (1,229) | (152) | (4,706) | (182) |
| (c) Soccer | (2,27) | (3,521) | (4,605) | - | - | - | - | - |
| Total | (5,340) | (4,793) | (9,354) | (6,027) | (3,245) | 2,118 | (13,407) | 875 |
| Less: | | | | | | | | |
| i. Finance costs | 1,637 | 2,341 | 8,230 | 1,498 | 2,159 | 1,939 | 7,655 | 8,280 |
| ii. Other unallocable expenditure (net of unallocable income) | (2,286) | (2,384) | (8,782) | (2,494) | (2,645) | (2,594) | (9,685) | (6,988) |
| Total Profit before tax and minority interest | (4,691) | (4,750) | (8,802) | (5,031) | (2,759) | 2,773 | (11,377) | (416) |
| Capital Employed | | | | | | | | |
| Segment Assets - Segment Liabilities (a to c) | | | | | | | | |
| (a) Cable Distribution Network | 118,766 | 116,491 | 118,766 | 110,015 | 107,003 | 94,561 | 110,049 | 94,561 |
| (b) Broadband | (5,355) | (3,029) | (5,355) | (5,355) | (3,029) | (526) | (5,355) | (526) |
| (c) Soccer | (2,674) | (2,325) | (2,674) | - | - | - | - | - |
| Total | 110,737 | 111,137 | 110,737 | 104,664 | 103,974 | 94,035 | 104,664 | 94,035 |
| Unallocable Assets less Liabilities | 60,204 | 65,920 | 60,204 | 60,204 | 65,920 | 82,009 | 60,204 | 82,009 |
| Total Capital Employed | 170,941 | 177,057 | 170,941 | 164,868 | 169,894 | 176,044 | 164,868 | 176,044 |



DEN Networks Limited

CIN: L92490DL2007PLC165673

Registered Office: 236, Okhla Industrial Estate, Phase-III, New Delhi - 110020

FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH, 2015

The Standalone and Consolidated statement of assets and liabilities is as follows :

| Particulars | Consolidated | | Standalone | |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| | As at 31.03.2015 (Audited) | As at 31.03.2014 (Audited) | As at 31.03.2015 (Audited) | As at 31.03.2014 (Audited) |
| A | | | | |
| EQUITY AND LIABILITIES | | | | |
| 1 Shareholder's fund | | | | |
| (a) Share capital | 17,774 | 17,757 | 17,774 | 17,757 |
| (b) Reserves and surplus | 153,167 | 167,793 | 147,894 | 158,287 |
| | 170,941 | 185,550 | 164,868 | 176,044 |
| 2 Share application money pending allotment | - | 45 | - | - |
| 3 Preference Shares Issued By Subsidiary Company Outside The Group | 250 | 250 | - | - |
| 4 Minority interest | 16,545 | 13,352 | - | - |
| 5 Non-current liabilities | | | | |
| (a) Long-term borrowings | 33,797 | 44,644 | 33,747 | 44,619 |
| (b) Deferred tax liabilities (net) | 564 | 511 | - | - |
| (c) Other long-term liabilities | 48 | 51 | 31 | 28 |
| (d) Long-term provisions | 993 | 816 | 720 | 616 |
| | 35,402 | 46,022 | 34,498 | 45,263 |
| 6 Current liabilities | | | | |
| (a) Short-term borrowings | 7,463 | 7,087 | 4,929 | 4,866 |
| (b) Trade payables | 27,748 | 31,147 | 23,880 | 17,362 |
| (c) Other current liabilities | 77,221 | 72,597 | 68,484 | 59,126 |
| (d) Short-term provisions | 646 | 122 | 20 | 18 |
| | 113,078 | 110,953 | 97,313 | 81,372 |
| TOTAL | 336,216 | 356,172 | 296,679 | 302,679 |
| B | | | | |
| ASSETS | | | | |
| 1 Non-current assets | | | | |
| (a) Fixed assets | | | | |
| (i) Tangible assets | 111,218 | 106,771 | 66,960 | 61,157 |
| (ii) Intangible assets | 1,386 | 1,243 | 512 | 498 |
| (iii) Capital work in progress | 11,035 | 9,397 | 9,319 | 7,521 |
| (b) Goodwill on consolidation | 29,902 | 27,506 | - | - |
| (c) Non-current investments | - | - | 57,398 | 49,616 |
| (d) Deferred tax assets (net) | 4,195 | 4,514 | 2,171 | 1,807 |
| (e) Long-term loans and advances | 26,962 | 20,864 | 12,494 | 8,439 |
| (f) Other non-current assets | 1,833 | 2,322 | 2,371 | 8,549 |
| | 186,533 | 172,617 | 151,225 | 137,587 |
| 2 Current assets | | | | |
| (a) Current investments | 14,523 | 37,947 | 12,314 | 36,147 |
| (b) Trade receivables | 39,801 | 39,192 | 32,784 | 28,356 |
| (c) Cash and bank balances | 82,058 | 86,298 | 73,550 | 73,937 |
| (d) Short-term loans and advances | 6,567 | 10,347 | 11,686 | 9,506 |
| (e) Other current assets | 6,734 | 9,771 | 15,120 | 17,146 |
| | 149,683 | 183,555 | 145,454 | 165,092 |
| TOTAL | 336,216 | 356,172 | 296,679 | 302,679 |



Handwritten signature and date: 31/03/2015

Notes to the financial results:


- 1 The Standalone and Consolidated audited financial results of the Company for the year ended 31 March, 2015 have been reviewed by the Audit Committee of the Board and have been approved by the Board of Directors at their respective meetings held on 11 May, 2015.
- 2 All the subsidiaries and joint ventures have been considered for preparing consolidated financial results for the year ended 31 March, 2015. The Company, its subsidiaries and joint controlled entities is collectively referred to as "Group".
- 3 Figures for the quarter ended 31 March, 2015 and 31 March, 2014 pertaining to the Company and the Group are the balancing figures between audited figures in respect of the full financial year and published year to date unaudited figures up to the third quarter of the year ended 31 March, 2015 and 31 March, 2014 for the Company and the Group respectively.
- 4 During the year 2013-14, the Company had raised funds of Rs. 96,082 lakhs by way of Qualified Institutional Placement (QIP) and Preferential Issue of Equity Shares. The utilization of the above proceeds are as follows:-

| Particulars | Amount (Rs. in lakhs) |
|---|--------------------------|
| a. Utilization for implementation of DAS, broadband and other infrastructure and services | 23,971 |
| b. Issue expenses incurred | 7,295 |
| c. Balance amount invested in fixed deposits and mutual funds | 69,316 |
| Total | 96,082 |

- 5 The Company has investments of Rs. 57,834.80 lakhs in subsidiary companies and joint venture companies. Of these, the Company has investment of Rs. 6,602.92 lakhs and has balances of loans/advances of Rs. 214.72 lakhs in various subsidiary companies whose net worth as at 31 March, 2015 has fully/substantially eroded. Of these, companies with investments aggregating to Rs. 3,137.37 lakhs and with balances of loans/advances of Rs. 52.61 lakhs, whose net worth is fully/substantially eroded have earned profits for the quarter and year ended 31 March, 2015. The management of the Company expects that these subsidiary companies will have positive cash flows to adequately sustain its operations in the foreseeable future. Having regard to the long term investment and strategic involvement no provision for diminution of these investments has been considered necessary.
- 6 Pursuant to TRAI notification, Digital Addressable System (DAS) was implemented in metropolitan cities of the country in phase I with effect from 1 November, 2012 and in 36 other cities in phase II with effect from 1 April, 2013. The Company is in the process of finalising the subscription fee to be billed to subscribers other than for Delhi and Kolkata subscribers where subscription fees has been finalised. Pending finalisation of such subscription fees, the Company has recognised subscription income on estimates based on market trends and negotiations with distributors/ local cable operators. Based on its review of such estimates on a regular basis management is of the view that any change arising in the subscription fee once finalised will not have significant impact on the revenue of the Company for the current period.
- 7 During the quarter, the Nomination and Remuneration/Compensation committee has granted 4,450,000 options under DEN ESOP Plan B- 2014 and 1,680,000 options under DEN ESOP Scheme, 2010 to eligible employees of the Company.
- 8 Consequent to the enactment of the Companies Act, 2013 (the Act) and its applicability for accounting periods commencing after 1 April, 2014, the Company has reassessed the useful life of its fixed assets and has computed depreciation with reference to the useful life of assets as recommended in Schedule II to the Act. Consequently depreciation for the year ended 31 March, 2015 is higher by Rs. 41.69 lakhs and depreciation related to the assets whose life had expired as on 1 April, 2014 is Rs. 120.34 lakhs (net of deferred tax credit of Rs. 15.72 lakhs) which has been adjusted against the opening surplus balance in Statement of Profit and Loss under Reserves and Surplus.
- 9 Also, in consolidated results, consequent to the enactment of the Companies Act, 2013 (the Act) and its applicability for accounting periods commencing after 1 April, 2014, the Group has reassessed the useful life of its fixed assets and has computed depreciation with reference to the useful life of assets as recommended in Schedule II to the Act. Consequently depreciation for the year ended 31 March, 2015 is higher by Rs. 116.40 lakhs and depreciation related to the assets whose life had expired as on 1 April, 2014 is Rs. 177.96 lakhs which has been adjusted against the opening surplus balance in Statement of Profit and Loss under Reserves and Surplus.
- 10 The Company, engaged in the distribution of cable television services has during the year, launched Broadband business in the city of Delhi NCR and Kanpur; and further the Group has forayed into Soccer, bought Delhi Dynamos of ISL in 2014. In accordance with AS-17 "Segment Reporting", the Company has identified business segments as Cable Distribution Network and Broadband and Group has consequently identified business segments as Cable Distribution Network, Broadband and Soccer. The Company's operations are based in India.
- 11 The Company has consolidated the financial statements of five of the subsidiaries based on the financial statements as certified by the Company's management and have not been audited by the statutory auditors of these entities. These financial statements reflect total assets of Rs. 6,365.70 lakhs as at 31 March, 2015, total revenues of Rs. 4,020.60 lakhs, net cash inflows amounting to Rs. 88.96 lakhs and profit after tax amounting to Rs. 89.10 lakhs for the year ended on that date as considered in the consolidated financial statements. The management is of the view that the adjustments if any arising out of the audit of the financial statements of these subsidiaries will not have a material impact on the Consolidated Financial Statements.

Previous period figures have been reclassified/ regrouped to conform to the classifications adopted in the current period.

For and behalf of Board of Directors



SAMEER MANCHANDA
Chairman and Managing Director
DIN: 00015459

New Delhi
11 May, 2015

