

# DEN Networks Limited Announces Q4 & Full Year FY 2012-13 Results

## Quarter Highlights (Q4 FY 2012-13):

- Consolidated Revenues at Rs 281.06 crores.
  - Consolidated EBITDA Jumps 145% Y-o-Y to Rs 87.69 crores
  - Consolidated PBT Rises 243% Y-o-Y to Rs 44.06 crores
  - Consolidated PAT Jumps 288% Y-o-Y to Rs 17.33 crores
- 

## Full Year Highlights (FY 2012-13)

- Consolidated Revenues at Rs 934.64 crores.
  - Consolidated Full Year EBITDA Jumps 94% Y-o-Y to Rs 242.70 crores
  - Consolidated Full Year PBT Rises 156% Y-o-Y to Rs 114.50 crores
  - Consolidated Full Year PAT Leaps 336% Y-o-Y to Rs 62.31 crores
- 

## Company Highlights

DEN Networks raises US\$ 160 million in fresh equity by securing an investment of \$110 million from Goldman Sachs and an additional \$50 million from a Qualified Institutional Placement (QIP).

---

*Mr. S.N. Sharma, CEO, DEN Networks Ltd., said.*

“The ongoing digitisation drive is leading to a massive transformation across the Indian television value chain. While we are at the early stages of this transition, the benefits of digitisation for all stakeholders are already becoming evident and our performance during the past quarter reflected this. As digitisation is shifting the focus of the industry to the consumer, we are well positioned to offer even more variety and choice to our subscribers to cement the relationship with them.”

### *About DEN Networks Limited*

DEN Networks Limited is India's leading cable TV distribution company reaching an estimated 11 million households in over 160 cities across India. DEN is present in 13 key states across India including Delhi, Uttar Pradesh, Karnataka, Maharashtra, Gujarat, Rajasthan, Haryana, Kerala, West Bengal, Jharkhand and Bihar.

DEN Digital - DEN's digital cable services brand is one of the market leaders in India's digital television space. DEN Digital offers a wide choice of channels and services spanning all major genres and languages along with cutting edge value added services (VAS) and TV applications. The service also has an easy to use and feature rich 'Electronic Programming Guide'. DEN's VAS and TV applications portfolio includes a multi-genre digital music service, City Bytes - a restaurant and events search application, blog.telly - India's first micro blogging service on TV and games.

DEN Networks has a Strategic Content Distribution JV with Star, Zee and Turner. The company formed a 50-50 JV with the Star TV Group called Star DEN in 2008. Star DEN formed a 50-50 J-V with Zee Turner in May 2011 called MediaPro, which combined the distribution assets of the Star, Zee and Turner groups in India. The joint venture company is the exclusive distribution house of over 70 leading pay TV channels in India.